961 The effects of hybrid pay incentives on work-team performance: a longitudinal study

RESPONSE TO REVIEWERS’ COMMENTS

1. Page numbers inserted into references as requested  on page 6
2. Condly reference corrected on page 5
3. The definition of hybrid incentives is brought forward as requested by both reviewers
4. The objectives of the research are made much clearer early on in the paper and a full objectives section has been created
5. The explanation of the 82 being the survivors of the 480 original tellers is explained to attend to the concerns re population and sample.
6. The errors on page 11 were corrected
7. The suggested subheadings of conclusion and limitations and recommendations have been added
8. All the old references were removed except for the foundational work of Deutsch which informed much of the study
9. I have reordered the literature review to give it more cohesion and flow
10. I have completely reworked the discussion section after the excellent input from the one reviewer.